

Metro Territories

Metro Territories			
Reg 1	110	29%	
Reg 2	58	15%	
Reg 3	40	11%	
Reg 4	88	24%	
Reg 5	78	21%	
Natl	374		
Number	Territory	HQ City	Stores
1	110602	LAWRENCE, MA	140
2	110902	PEABODY, MA	120
3	110903	LYNN, MA	139
4	110904	STONEHAM, MA	122
5	110905	WOBURN, MA	130
6	111001	ALLSTON, MA	121
7	111002	ARLINGTON, MA	150
8	111003	WALTHAM, MA	133
9	111004	FRAMINGHAM, MA	133
10	111005	SOMERVILLE, MA	131
11	111006	FRAMINGHAM, MA	125
12	111102	QUINCY, MA	136
13	111103	STOUGHTON, MA	135
14	111104	QUINCY, MA	121
15	111105	WEST ROXBURY, MA	132
16	111106	NATICK, MA	128
17	111201	E. BOSTON, MA	145
18	111202	BOSTON, MA	129
19	111203	ROXBURY, MA	166
20	111204	SOUTH BOSTON, MA	166
21	111505	BROCKTON, MA	141
22	131801	BAYONNE, NJ	131
23	131802	BELLEVILLE, NJ	135
24	131803	HOBOKEN, NJ	151
25	131804	UNION CITY, NJ	153
26	131805	SECAUCUS, NJ	154
27	131806	JERSEY CITY, NJ	176
28	131901	ORANGE, NJ	143
29	131902	CLIFTON, NJ	156
30	131903	BLOOMFIELD, NJ	168
31	131904	NEWARK, NJ	171
32	131905	PATERSON, NJ	180
33	131906	IRVINGTON, NJ	168
34	132701	PORT RICHMOND, NY	138
35	131301	WALL STREET, NY	186
36	131302	CHINATOWN, NY	160

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Number	Territory	HQ City	Stores
37	131303	SOHO, NY	155
38	131305	UNION SQUARE, NY	153
39	131306	CHELSEA, NY	126
40	131309	LOWER MANHATTAN, NY	161
41	131401	PENN STATION, NY	161
42	131402	DUANE READE, NY	135
43	131403	GRAND CENTRAL, NY	168
44	131404	THEATRE DISTRICT, NY	197
45	131405	CENTRAL PARK SO., NY	180
46	131406	LINCOLN CENTER, NY	152
47	131501	MUSEUM ROW, NY	154
48	131502	ST. NICHOLAS, NY	153
49	131503	CENTRAL PARK NO., NY	170
50	131504	CONSERVATORY GARD, NY	162
51	131505	HARLEM, NY	183
52	131601	LOWER WASHING HTS, NY	186
53	131602	RIVERDALE, NY	149
54	131603	WOODLAWN, NY	138
55	131604	FORDHAM, NY	169
56	131605	BRONXDALE, NY	147
57	131704	CASTLE HILL, NY	171
58	131705	THROGGS NECK, NY	117
59	130601	LONG BEACH, NY	126
60	130602	JFK, NY	150
61	130603	STARRET CITY, NY	141
62	130604	ROCKAWAY, NY	145
63	130605	MARINE PARK, NY	155
64	130701	MASPETH, NY	176
65	130702	FARRAGUT, NY	152
66	130703	MIDWOOD, NY	170
67	130704	FLATLANDS, NY	132
68	130705	HOME CREST, NY	143
69	130801	BRIGHTON BEACH, NY	146
70	130802	CROPSEY, NY	134
71	130803	FORT HAMILTON, NY	137
72	130804	BORO PARK, NY	139
73	130805	NEWUTRECUT, NY	150
74	130901	SUNSET PARK, NY	149
75	130902	PARK SLOPE, NY	156
76	130903	CLINTON HILLS, NY	173
77	130904	BROOKLYN HTS., NY	199
78	130905	WILLIAMSBURG, NY	166
79	131001	BEDFORD STUYVESAN, NY	175
80	131002	GLENDALE, NY	172
81	131003	S. ELMHURST, NY	154

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Memo from
KIM HURAY

Light Green - menthol
Light Blue - ~~RM~~ metro only.

Red - Mainline
(price w/ go metro & mainline)
price - RM only)
Marlboro

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Metro Territories

Number	Territory	HQ City	Stores
82	131004	LONG ISLAND CITY, NY	157
83	131005	GENOVESE/RITE AID, NY	119
84	131101	GLENDALE, NY	148
85	131102	REGO PARK, NY	149
86	131103	JACKSON HEIGHTS, NY	136
87	131104	E. ASTORIA, NY	141
88	131105	W. ASTORIA, NY	115
89	131201	BELLAIR, NY	178
90	131202	GLEN OAKS, NY	163
91	131203	JAMAICA ESTATES, NY	131
92	131204	LITTLE NECK, NY	144
93	131205	LINDON HILLS, NY	152
94	140201	VINELAND, NJ	147
95	140202	CAMDEN, NJ	155
96	140203	ATLANTIC CITY, NJ	152
97	140204	UPPER DARBY, PA	131
98	140205	CHESTER, PA	142
99	140206	WILMINGTON, DE	173
100	140601	PHILADELPHIA, PA	131
101	140602	PENNY PACK, PA	129
102	140603	MAYFAIR, PA	103
103	140604	PHILADELPHIA, PA	154
104	140605	PHILADELPHIA, PA	101
105	140701	S PHILADELPHIA, PA	174
106	140702	PHILADELPHIA, PA	166
107	140703	KENSINGTON, PA	168
108	140704	GERMANTOWN, PA	164
109	140705	PHILADELPHIA, PA	161
110	140706	PHILADELPHIA, PA	146
1	210202	PASADENA, MD	163
2	210203	GLEN BURNIE, MD	169
3	210204	BALTIMORE, MD	170
4	210205	COLUMBIA, MD	151
5	210301	ELKTON, MD	167
6	210302	ABERDEEN, MD	173
7	210303	BEL AIR, MD	155
8	210304	ESSEX, MD	180
9	210401	ELDERSBURG, MD	144
10	210402	CATONSVILLE, MD	161
11	210403	CATONSVILLE, MD	154
12	210404	COLUMBIA, MD	166
13	210503	OXON HILL, MD	177
14	210504	ALEXANDRIA, VA	177

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Number	Territory	HQ City	Stores
15	210505	ANNANDALE, VA	175
16	210601	BETHESDA, MD	186
17	210602	WASHINGTON, DC	198
18	210603	LEXINGTON PARK, MD	176
19	210604	BOWIE, MD	166
20	210605	LA PLATA, MD	161
21	210701	LAUREL, MD	162
22	210702	ROCKVILLE, MD	170
23	210703	HYATTSVILLE, MD	149
24	210704	FAIRFAX, VA	158
25	210705	FALLS CHURCH, VA	164
26	210706	INNER HARBOR, MD	157
27	230101	VININGS, GA	120
28	230102	DRUID HILLS METRO, GA	130
29	230103	MIDTOWN, GA	142
30	230104	DECATUR, GA	163
31	230105	HAPEVILLE METRO, GA	162
32	230106	COLLEGE PRK METRO, GA	151
33	230107	ATLANTA, GA	164
34	240102	MIAMI, FL	129
35	240103	MIAMI S., FL	124
36	240104	MIAMI S., FL	147
37	240105	MIAMI S., FL	166
38	240106	MIAMI, FL	158
39	240201	MIAMI NORTH, FL	161
40	240202	MIAMI NORTH, FL	187
41	240203	MIAMI N., FL	173
42	240204	MIAMI NORTH, FL	167
43	240205	N FORT LAUDERDALE, FL	99
44	240206	MIAMI, FL	162
45	240301	FT LAUDERDALE, FL	169
46	240302	FT LAUDERDALE, FL	126
47	240303	FT LAUDERDALE, FL	121
48	240304	FT LAUDERDALE, FL	153
49	240305	FORT LAUDERDALE, FL	125
50	241401	TAMPA, FL	151
51	241402	VALRICO, FL	150
52	241403	TAMPA, FL	148
53	241404	TAMPA, FL	131
54	241501	SEMINOLE, FL	154
55	241502	TARPON SPRINGS, FL	160
56	241503	ST. PETERSBURG, FL	134
57	241504	LARGO, FL	152
58	241505	NEW PORT RICHEY, FL	134

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Number	Territory	HQ City	Stores
1	310301	FLORISSANT, MO	143
2	310302	FLORISSANT, MO	147
3	310303	FLORISSANT, MO	137
4	310304	ST. PETERS, MO	139
5	310305	FLORISSANT, MO	135
6	310403	EDWARDSVILLE, IL	131
7	310404	BELLEVILLE, IL	138
8	320201	NEW ORLEANS, LA	155
9	320202	NEW ORLEANS, LA	159
10	320203	NEW ORLEANS, LA	155
11	320204	NEW ORLEANS, LA	115
12	320205	NEW ORLEANS, LA	123
13	320301	NEW ORLEANS, LA	143
14	350501	DALLAS DOWNTOWN, TX	140
15	350502	DALLAS, TX	135
16	350702	DALLAS, TX	126
17	350703	DALLAS, TX	127
18	350801	FT WORTH, TX	126
19	350802	FORT WORTH, TX	132
20	350202	DALLAS, TX	138
21	350205	DALLAS, TX	134
22	350206	DALLAS, TX	136
23	350403	MESQUITE, TX	130
24	350404	DUNCANVILLE, TX	142
25	350405	SEAGOVILLE, TX	129
26	360101	HOUSTON, TX	158
27	360103	HOUSTON, TX	151
28	360202	HOUSTON, TX	167
29	360203	PASADENA, TX	136
30	360204	SOUTH HOUSTON, TX	131
31	360205	HOUSTON, TX	140
32	360206	HOUSTON, TX	156
33	360401	HOUSTON, TX	145
34	360402	HOUSTON, TX	140
35	360403	HOUSTON, TX	147
36	360404	HOUSTON, TX	149
37	360405	HOUSTON, TX	176
38	360503	HOUSTON, TX	167
39	360504	HOUSTON, TX	162
40	360505	HOUSTON, TX	161
1	411002	CANTON, OH	120
2	411003	AKRON EAST, OH	123

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Number	Territory	HQ City	Stores
3	411101	KENT/RAVENNE, OH	120
4	411105	EUCLID, OH	135
5	411201	CLEVELAND DNTN, OH	151
6	411202	CLEVELAND NORTH, OH	146
7	411203	GARFIELD HEIGHTS, OH	156
8	411204	CLEVELAND EAST, OH	160
9	411205	MIDDLEBURG HEIGHT, OH	135
10	411302	LORAIN, OH	133
11	411303	LAKEWOOD, OH	125
12	411304	NORTH OLMSTED, OH	117
13	411401	AKRON WEST, OH	128
14	411402	BARBERTON, OH	139
15	411404	MEDINA, OH	119
16	411405	PARMA, OH	133
17	411601	BETHEL PARK, PA	138
18	411602	IRWIN, PA	129
19	411603	PITTSBURGH, PA	125
20	411604	OAKLAND, PA	150
21	411605	WEST MIFFLIN, PA	125
22	411701	BUTLER, PA	118
23	411702	MCKEES ROCKS, PA	136
24	411703	MONROEVILLE, PA	151
25	411704	NORTH HILLS, PA	124
26	420301	DETROIT, MI	196
27	420302	E. DETROIT, MI	199
28	420303	DETROIT(DOWNTOWN), MI	193
29	420304	TAYLOR, MI	166
30	420305	LINCOLN PARK, MI	179
31	420306	WYANDOTTE, MI	167
32	420401	WESTLAND, MI	137
33	420402	FARMINGTON HILLS, MI	187
34	420403	S. DETROIT, MI	193
35	420404	YPSILANTI, MI	171
36	420501	HAMTRAMCK, MI	206
37	420503	LIVONIA/REDFORD, MI	171
38	420504	SOUTHFIELD, MI	179
39	420601	PONTIAC, MI	164
40	440503	WAUKEGAN, IL	141
41	440505	ARLINGTON HEIGHTS, IL	131
42	440601	SCHAUMBURG, IL	136
43	440602	DES PLAINES, IL	141
44	440603	EVANSTON, IL	134
45	440604	SKOKIE, IL	135
46	440605	LOYOLA PARK, IL	158
47	440701	LINCOLN, IL	160

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<u>Number</u>	<u>Territory</u>	<u>HQ City</u>	<u>Stores</u>
48	440702	HOMER PARK, IL	154
49	440703	LINCOLN PARK, IL	155
50	440704	HANSON PARK, IL	157
51	440705	PALMER SQUARE, IL	154
52	440801	MELROSE PARK, IL	135
53	440802	BERWYN, IL	144
54	440901	GRANT PARK, IL	195
55	440902	VERNON PARK, IL	190
56	440903	COLUMBUS PARK, IL	222
57	440904	MIDWAY, IL	205
58	440905	RAINBOW PARK, IL	172
59	441001	DOWNERS GROVE, IL	123
60	441002	NAPERVILLE, IL	122
61	441101	CICERO, IL	151
62	441102	MARQUETTE PARK, IL	217
63	441103	CALUMET PARK, IL	223
64	441104	OAK LAWN, IL	127
65	441105	HARVEY, IL	148
66	441106	CHICAGO HEIGHTS, IL	146
67	441201	HAMMOND, IN	123
68	441202	GARY, IN	171
69	450103	ALEXANDRIA, MN	121
70	450201	WILLMAR, MN	140
71	450202	MAPLE GROVE, MN	154
72	450203	MINNEAPOLIS, MN	122
73	450204	MINNEAPOLIS, MN	134
74	450205	RICHFIELD, MN	117
75	450301	MINNEAPOLIS, MN	106
76	450302	AFTON, MN	116
77	450303	SAINT PAUL, MN	103
78	450304	MINNEAPOLIS, MN	145
79	450401	EDEN PRAIRIE, MN	124
80	450402	SAINT PAUL, MN	119
81	450403	EAGAN, MN	123
82	450404	MINNEAPOLIS, MN	128
83	451202	GERMANTOWN, WI	130
84	451203	MILWAUKEE, WI	192
85	451204	MILWAUKEE, WI	171
86	451302	WEST ALLIS, WI	140
87	451303	MILWAUKEE, WI	157
88	451401	MILWAUKEE, WI	138
1	510301	SEATTLE, WA	141
2	510302	SEATTLE, WA	158

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<u>Number</u>	<u>Territory</u>	<u>HQ City</u>	<u>Stores</u>
3	510303	SEATTLE, WA	159
4	510304	SEATTLE, WA	160
5	510305	SEATTLE, WA	152
6	510401	SEATTLE, WA	142
7	510402	KIRKLAND, WA	138
8	521102	PHOENIX, AZ	124
9	521103	PHOENIX, AZ	132
10	521104	PHOENIX, AZ	119
11	521303	PHOENIX, AZ	128
12	521304	PHOENIX, AZ	119
13	530203	SAN JOSE CENTRAL, CA	135
14	530204	SAN JOSE E, CA	133
15	530205	MILPITAS, CA	125
16	530301	FREMONT, CA	134
17	530302	UNION CITY, CA	133
18	530303	CASTRO VALLEY, CA	127
19	530304	SAN LEANDRO, CA	143
20	530401	SAN PABLO, CA	147
21	530402	BERKELEY, CA	136
22	530403	OAKLAND, CA	138
23	530404	PIEDMONT, CA	157
24	530604	SO SAN FRANCISCO, CA	173
25	530701	SF/MISSION, CA	172
26	530702	SF/HAIGHT, CA	181
27	530703	SF/FINANCIAL, CA	184
28	530704	SF/RICHMOND, CA	127
29	530705	SF/MARIN, CA	172
30	540103	HESPERIA, CA	110
31	540104	YUCCA VALLEY, CA	137
32	540105	FONTANA, CA	146
33	540201	RIALTO, CA	119
34	540202	CHINO, CA	131
35	540204	CLAREMONT, CA	129
36	540301	PASADENA, CA	139
37	540302	LOS ANGELES, CA	183
38	540303	HIGHLAND PARK, CA	150
39	540304	SAN BERNADINO, CA	155
40	540305	ARCADIA, CA	131
41	540401	DOWNEY, CA	129
42	540402	MONTEBELLO, CA	114
43	540403	SOUTH GATE, CA	148
44	540404	HUNTINGTON PARK, CA	159
45	540405	SOUTH LOS ANGELES, CA	140
46	540406	COMMERCE, CA	143
47	540502	ROWLAND HEIGHTS, CA	132

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<u>Number</u>	<u>Territory</u>	<u>HQ City</u>	<u>Stores</u>
48	540503	WEST COVINA, CA	152
49	540504	MONROVIA, CA	93
50	540505	EL MONTE, CA	134
51	540604	SUN VALLEY, CA	143
52	540605	TUJUNGA, CA	131
53	541001	STUDIO CITY, CA	140
54	541002	HOLLYWOOD, CA	136
55	541003	MIDTOWN, CA	149
56	541004	WESTWOOD, CA	131
57	541005	KOREATOWN, CA	172
58	541101	SANTA MONICA, CA	147
59	541102	LEIMERT PARK, CA	169
60	541103	CULVER CITY, CA	155
61	541104	LOS ANGELES, CA	185
62	541105	INGLEWOOD, CA	144
63	541201	HAWTHORNE, CA	135
64	541202	MANHATTAN BEACH, CA	132
65	541301	COMPTON, CA	158
66	541302	CARSON, CA	131
67	541303	SAN PEDRO, CA	140
68	541304	WILMINGTON, CA	137
69	541305	LONG BEACH, CA	156
70	541701	SANTA ANA, CA	140
71	541802	DOWNTOWN, HI	167
72	541806	WAIKIKI, HI	128
73	541905	UNIVERSITY AVE., CA	128
74	542001	IMPERIAL BEACH, CA	129
75	542003	SOUTH SAN DIEGO, CA	161
76	542101	CARLSBAD, CA	142
77	542205	MORENO VALLEY, CA	127
78	542301	RIVERSIDE METRO, CA	140